

REVIEWER'S REPORT

Manuscript No.: IJAR-59271

Title: The Role of Vendor Negotiation in Reducing Construction Project Costs.

Recommendation:

Accept as it is
 Accept after minor revision.....
 Accept after major revision
 Do not accept (*Reasons below*)

Rating	Excel.	Good	Fair	Poor
Originality		✓		
Techn. Quality			✓	
Clarity		✓		
Significance		✓		

Reviewer Id: JPR-371

Reviewer's Comment for Publication.

The manuscript presents a relevant and practical review of vendor negotiation and its role in controlling construction project costs. It appropriately distinguishes negotiated price reductions from actual total-cost savings and considers supplier capability, delivery, payment terms, risk allocation, quality, and post-award verification. The proposed framework and illustrative calculation provide useful practical insight for construction procurement. Minor revisions are recommended to strengthen the manuscript. The review methodology should be described more systematically, including clearer information on the search and source-selection process. The proposed framework should be further distinguished from established findings in the literature, and the limitations of the hypothetical example should remain clearly stated. Figure 1 and Figure 2 should be checked for clarity, formatting, and consistency, and the manuscript should be carefully proofread for grammar and presentation. With these minor improvements, the manuscript can be considered suitable for publication.