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4 **PERCEPTIONS OF THE IMPACT OF ORGANIC MARKET GARDENING IN THE COMMUNES OF**
5 **GREATER OUAGA IN BURKINA FASO.**
6

7 ***Abstract:***
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9

10 In Burkina Faso, organic market gardening is struggling to become widespread, due to uncertainties about its capacity to
11 effectively meet current challenges of food security and natural resource preservation. The benefits of this production
12 model remain poorly understood. This study aimed to analyze producers' perceptions of the impacts of organic market
13 gardening. To this end, a survey was conducted with 102 organic market gardeners and 20 stakeholders involved in
14 promoting organic market gardening in particular, and organic agriculture in general. A mixed-methods approach,
15 combining quantitative and qualitative methods, was carried out from May to December 2024 in the municipalities of
16 Greater Ouagadougou. The analyses employed descriptive statistics, the chi-square test of independence, and content
17 analysis. The results show that organic market gardening generates socio-economic and agronomic benefits. It is perceived
18 as a means of economic empowerment for producers and improved socio-economic recognition for women. It also
19 contributes to the development of market innovations, particularly direct sales and online sales. Furthermore, organic
20 market gardening is perceived as: a means of increasing agricultural yields (68%), a source of improved income (71%), a
21 means of income diversification (52%), a driver of health and quality of life, as well as a tool for strengthening human
22 and social values. The economic empowerment of producers is determined by factors such as income growth ($p <$
23 0.0001), direct sales at the farm gate ($p < 0.0001$), crop preservation ($p < 0.0001$), cultivated area ($p = 0.0005$), gender (p
24 $= 0.0073$), and experience ($p = 0.0208$). Given its socio-economic importance to producers, its promotion must be the
25 subject of agricultural policies adapted to the needs of the stakeholders.

26 ***Key words: -:***

27 Burkina Faso, Organic market gardening, Perceptions, impact, Income
28
29

30 **INTRODUCTION**

31 In Burkina Faso, the agricultural sector plays a strategic role in improving food security and rural
32 household incomes. However, production systems continue to face ongoing degradation of
33 natural resources and increasingly marked climate variability (INSD, 2022). The situation
34 remains particularly concerning in the vegetable sector, which provides fresh produce to
35 consumers. In Burkina Faso, the use of bio-inputs in vegetable farming remains marginal.
36 Vegetable production practices are still largely dominated by the use of chemical fertilizers and
37 pesticides (MAHRH, 2007). This production model is neither sustainable nor viable. This
38 excessive reliance on chemical inputs leads to residual pollution of soils, water, plants, and food.
39 In Burkina Faso, 31% of land is degraded by chemical inputs (MAAH, 2018). The growth rate of
40 pesticide use had already reached 11% per year (Toé, 2010). Uncontrolled use, sometimes with
41 unregulated products, constitutes a major risk to the health of both producers and consumers.
42 Indeed, food poisoning linked to pesticides has caused 25 deaths in recent years in several
43 localities, according to the Burkinabè daily newspaper "Burkina 24" of May 21, 2021. Faced
44 with the limitations of conventional market gardening, organic market gardening appears as a
45 viable and promising alternative. According to Muscănescu (2013), this alternative completely

46 excludes the use of chemical inputs. Organic market gardening in Burkina Faso adheres to
47 organic production standards and specifications established by the National Council for Organic
48 Agriculture through the Participatory Guarantee System (BioSPG) organic certification. This
49 alternative has the advantage of protecting not only the producer but also the consumer. It
50 improves the environment and the socioeconomic conditions of organic producers. For Meemken
51 *et al.* (2018), organic farming is synonymous with sustainable agriculture. In terms of
52 environmental impacts and climate change, organic farming is less polluting. It is an agricultural
53 model with enormous benefits in terms of achieving food sovereignty, strengthening social ties,
54 economic inclusion, and connecting producers and consumers (CNABio, 2017). Despite its
55 socioeconomic, agronomic, and environmental performance, often highlighted by its proponents,
56 organic market gardening struggles to gain traction and develop on a large scale. How can
57 agriculture be practiced without resorting to chemical inputs? Is organic farming truly suitable
58 for a country like Burkina Faso? Uncertainties persist regarding its capacity to meet current
59 challenges, particularly in terms of food security and environmental protection. These doubts are
60 all the more legitimate given that the positive impacts of this production method remain poorly
61 understood, insufficiently capitalized upon, and rarely analyzed. Solid scientific evidence
62 capable of convincing skeptics remains far too limited. In light of this reality, it seemed essential
63 to us, within the framework of this study, to give a voice to organic producers in order to gather
64 their perspectives on the impact of this agricultural model in the municipalities of Greater
65 Ouagadougou. We therefore formulated the following central question: what are the market
66 gardeners' perceptions of the performance of organic market gardening practices?

67 **1. Methodological approach**

68 **1.1. Theoretical framework**

69 On the Perception of Innovation's Usefulness as a Source of Commitment for Organic Producers.
70 Producers' commitment to organic agriculture can be analyzed from two perspectives. On the one
71 hand, social perceptions, representations, and positive assessments of the benefits of this
72 agricultural model contribute to strengthening their involvement. On the other hand, judgments
73 that emphasize its uselessness fuel skepticism and hinder adoption of organic agriculture.
74 Drawing on the diffusion theory of innovation, Rogers (1995) highlights the notion of relative
75 advantage, which corresponds to the perceived usefulness of innovation compared to existing
76 practices.

77 According to him, this concept is essential for understanding the collective dynamics of
78 engagement. He distinguishes five stages in the process of adopting an innovation within a
79 society: becoming aware of the product, evaluating its relevance (relative advantages and
80 effects), deciding to adopt it, experimenting, and then confirming the adoption decision. As
81 Millerand (1998) points out, the specific characteristics of the innovation and the perceptions that
82 individuals develop about it determine their acceptance and agreement. For his part, Olivier de
83 Sardan (1995) reminds us that the diffusion of innovations, particularly in agriculture, depends
84 on several factors: the relative benefit they provide, the associated risks, their compatibility with
85 the existing technical system, and their apparent degree of complexity. From a complementary

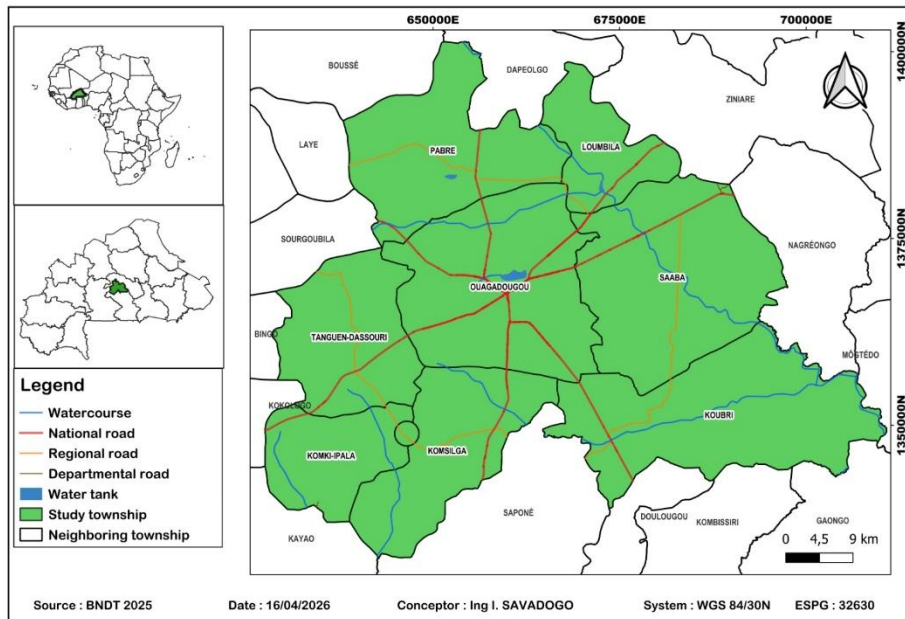
86 perspective, Davis (1989) shows that perceived utility is a central factor in the adoption of
87 technological innovations, alongside ease of use. Finally, Roussy *et al.* (2015) show that
88 perceptions of utility are closely linked to individual preferences, economic constraints, and
89 collective representations.

90

91 1.2. Study Area

92 This research was conducted in the municipalities of Greater Ouagadougou, one of the main
93 organic production areas in Burkina Faso (CNABio, 2017). This geographical area encompasses
94 the urban municipality of Ouagadougou and seven surrounding rural municipalities: Komkɩpala,
95 Komsilga, Koubri, Pabr , Saaba, Tanghin-Dassouri, and Loumbila, a municipality in the Oubri
96 region (Figure 1). Greater Ouagadougou is bordered to the north and east by the Oubri region, to
97 the south by the Nazinon region, and to the west by the Nando region. Annual rainfall varies
98 between 700 and 1000 mm.

99 The territory benefits from a dense hydrographic network, favorable to market gardening. Its
100 climate is of the Sudanian-Sahelian type (INSD, 2020). Its area is estimated at approximately
101 3,304 km². The population, estimated at 3,900,384 inhabitants, represents 14.8% of the national
102 population. It comprises 49.2% men and 50.8% women. The area is predominantly urbanized.
103 The choice of this study area is explained by the strong presence of producers certified organic
104 by the Participatory Guarantee System (BioSPG), specializing in organic market gardening.
105 These producers supply the capital with organic products, the demand for which is growing.



107 **Figure 1: Study Area Map**

108 1.3. Sampling

109 The surveyed population consists primarily of organic market gardeners with at least three years
110 of experience in organic market gardening within the municipalities of Greater Ouagadougou.

111 This three-year threshold was chosen to better understand the dynamics specific to organic
112 market gardening practices.

113 A simple random sampling method was used, drawing from the exhaustive list of market
114 gardeners provided by the National Council for Organic Agriculture.

115 The sample size was determined using the formula from Real *et al.*, 1997.

116

$$117 \quad n = \left[\frac{tp}{p(1-p)} \times N \right] \left[\frac{tp}{p(1-p)} + (N-1) \times y^2 \right]$$

118 With: n = sample size; N = target population size; P = expected or actual proportion of a
119 response, set to 0.5 by default; tp = confidence interval; y = margin of error. The 95% confidence
120 interval corresponds to tp = 1.96 and y = 5%. Thus, 102 producers were selected based on their
121 compliance with the BioSPG regulations.

122 In addition, resource persons were consulted. Using the purposive selection technique, 20 key
123 stakeholders from government agencies, non-governmental organizations (NGOs), and
124 associations working in the fields of agroecology and organic agriculture were included in the
125 survey.

126

127 **1.4.Data collection and analysis**

128 In this research, we adopted a mixed-methods approach combining quantitative and qualitative
129 methods (Campenhoudt *et al.*, 2017). This approach has the advantage of allowing the collection
130 and analysis of both numerical and discursive data at different stages of the process (Creswell
131 and Plano, 2007). Quantitative data were collected using a questionnaire focusing primarily on
132 organic market gardeners' perceptions of the impact of organic market gardening in the
133 municipalities of Greater Ouagadougou. The questionnaire addressed several points, including:
134 the socio-demographic characteristics of the organic producers surveyed; the contribution of
135 organic market gardening to the producer's socio-economic empowerment; the impact on the
136 organic producer's quality of life; the effects on agricultural yields, producer income, soil health,
137 and the strengthening of human and social relationships. This data was supplemented by
138 qualitative surveys conducted through semi-structured interviews with key informants. The
139 collected data focused on the stakeholders' vision and perceptions of organic production, their
140 varying perceptions of the economic and agronomic profitability of organic production, and the
141 impact of organic production on improving and strengthening collaboration among
142 stakeholders. The questionnaire responses were entered into an Excel spreadsheet and then
143 analyzed using descriptive and multivariate methods. The interviews were fully transcribed using
144 F4 and Good Tape software. The resulting corpora were then subjected to content analysis. The
145 analytical model used to identify market dynamics and innovations is primarily a thematic
146 content analysis (TCA) proposed by Paillé and Mucchielli (2021). Proportions were calculated
147 and then submitted to a rating scale (Table 1). This scale was based on the Likert scale (Lemaine,
148 1967), developed in the 1930s by the American psychologist, statistician, and sociologist Rensis
149 Likert (1903–1981).

150 **Table 1 : Scale for assessing market dynamics and innovations**

Frequency (%)	Corresponding symbol	Appreciation
1-35	+	Emerging
36-45	++	Moderate
46-55	+++	Significant
56 and more	++++	Very significant

151 The chi-square test of independence was used to detect the existence of significant relationships
 152 between the explanatory variables and producer empowerment at the 5% level. Cramer's V
 153 coefficient was then used to assess the strength of these relationships.

154

155 **2. Results**

156 The results highlight a plurality of perceptions regarding the socio-economic and agronomic
 157 benefits linked to the practice of organic market gardening in the municipalities of Greater
 158 Ouagadougou.

159

160 **2.1.Socioeconomic benefits of organic market gardening**

161 Producers perceive the socio-economic benefits of organic market gardening at several levels,
 162 including the emergence of socio-economic dynamics and the development of market
 163 innovations (Table 2). They also highlight the increase and diversification of income sources, the
 164 development of organic markets, the improvement in the producer's quality of life and health,
 165 and the strengthening of human and social values.

166

167 **Table 2 : Market innovations associated with organic market gardening**

Social dynamics and market innovations	Frequenc (%)	Level of intensity
Fieldside sale	65	++++
Improving the social image of women	55	+++
Women's economic empowerment	45	++
Digital marketing	45	++
Delivery	45	++
Contract farming	35	+

168 *Légend : Emerging=+ ; Moderate=++ ; Significant=+++ ; Very significant++++.*

169

170 **2.1.1. Transformation of the economic and social role of women**

171 The results (Table 2) highlight a gradual transformation in the socio-economic role of women in
 172 market gardening. Indeed, approximately 55% of producers believe that organic market

173 gardening contributes to improving the social image of women producers, while 45% report a
174 strengthening of their economic autonomy. Increased income contributes to greater participation
175 of women in household expenses and family decision-making.
176

177 **2.1.2. Development of markets and shops selling organic products**

178 Farm-gate sales are the most common method (65%), followed by digital marketing (45%) and
179 home delivery (45%). The increasing use of digital platforms and social media by organic
180 producers has revolutionized their market access. Producers use platforms like Facebook,
181 WhatsApp, and TikTok to sell their organic products, thereby increasing their reach and
182 accessibility. Mr. Y.S. describes how these digital tools facilitate networking and direct sales:
183 *“Many producers have created Facebook and WhatsApp platforms where they post available*
184 *organic products... Interested consumers order online and receive home delivery.”* This shift to
185 digital has also encouraged innovation among young producers, who see online sales as an
186 opportunity to enter agriculture while adopting modern and efficient business models.

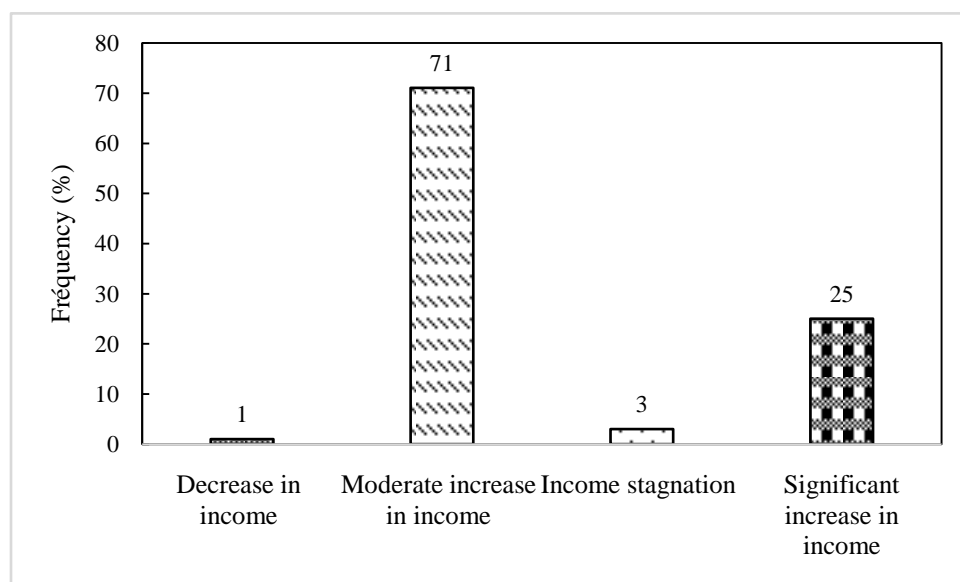
187 Moreover, an institutional representative explains it this way: *“Many young people want to sell*
188 *online. They handle the marketing of organic products on social media and gradually build a*
189 *customer base.”* (Y.S., CNABio). Furthermore, there has been strong growth in markets and
190 shops in Ouagadougou dedicated solely to the sale and distribution of organic and agroecological
191 products. Initially considered niche markets, the city of Ouagadougou now boasts more than a
192 dozen markets and shops specializing in the sale of organic products.

193 The organic markets identified through our interview data are: the Rosa market in Ouaga 2000,
194 the Club de l'Étrier market, the Loumbila market (held every Sunday), the Bois area market, and
195 the Dassasgho organic market. We also have at least four shops selling organic products: Eco-bio
196 Panier Tampouy and Eco-bio Panier Koulouba, Boutique Napambéogo, Boutique Bio Farmer
197 Market, and Boutique BIOGRACED in the 1200 Logements district. These markets and shops
198 facilitate the rapid distribution of organic products. N.S., an organic producer, emphasizes the
199 importance of these markets for organic producers, stating: *“Organic producers are rubbing*
200 *their hands together today because there are enough sales outlets for their products. There is*
201 *also a diverse customer base because demand is high and supply often struggles to meet it.”*
202

203 **2.1.3. Increase and diversification of income sources**

204 Organic market gardeners associate their activity with an increase and diversification of their
205 income. Indeed, 71% of producers have recorded an average improvement in their income after a
206 few years of practicing organic market gardening. In addition, 25% report a very significant
207 increase, while 3% observe a stagnation (Figure 2).

208 Furthermore, organic market gardening is often accompanied by related activities (livestock
209 farming, beekeeping, fish farming, etc.). These activities generate additional income, which
210 helps improve producers' annual earnings. As a result, 52% of market gardeners tend to agree
211 that this practice promotes the diversification of income sources.



223 **Figure 2 : Farmers' perceptions of changes in income levels**

224 **2.1.4. The economic empowerment of producers**

225 The results (Table 3) of the chi-square test reveal varying degrees of intensity in the factors
 226 explaining producer empowerment. Indeed, income growth appears to be the primary
 227 determinant of producers' economic empowerment, with the strongest intensity ($p < 0.0001$;
 228 Cramer's $V = 1$). This result thus reflects a strong interdependence between income improvement
 229 and the processes of economic empowerment in organic vegetable farms.

230 Furthermore, several economic variables showed nearly identical and high levels of association,
 231 notably farmgate sales ($p < 0.0001$; $V = 0.525$), crop preservation ($p < 0.0001$; $V = 0.587$),
 232 cultivated area ($p = 0.0005$; $V = 0.684$), sex ($p = 0.0073$; $V = 0.319$), and experience ($p = 0.0208$;
 233 $V = 0.390$). In contrast, sociodemographic variables such as age and education level did not
 234 show a statistically significant relationship.

235

236 **Table 3 : Relationships between explanatory variables and empowerment**

Variables	χ^2	p-value	V of Cramer
Evolution of income	98,000	<0,0001***	1,000
Fieldside sale	24,681	<0,0001***	0,525
Crop preservation	33,816	<0,0001***	0,587

Variables	χ^2	p-value	V of Cramer
Exploited area	45,879	0,0005***	0,684
Sex	7,209	0,0073***	0,319
Experience	14,926	0,0208**	0,390
Age	47,233	0,233	0,694
Educational level	6,765	0,2387	0,263
Organization membership	0,000	1,000	0,063

237 *Source : Field survey, 2024. ; *** : 1% ; ** : 5%*

238

239 **2.1.5. Improvement of the producer's quality of life and health**

240 Organic market gardeners consider organic farming to be an activity with positive impacts on
 241 their daily lives. This perception is illustrated by the testimony of S.S., an organic producer
 242 located on the outskirts of Ouagadougou, whom we met in May 2024:

243 *“Women producers who started with nothing and who today take care of their children’s*
 244 *schooling. They have even been able to acquire luxury items like a television. Their*
 245 *families eat at least four meals a day. The practice of organic market gardening has*
 246 *contributed enormously to strengthening the food and nutritional security of*
 247 *households.”*

248 For men, the income from organic production allows them to support their families, send some
 249 money back to the village, and meet certain basic needs such as clothing, healthcare, and
 250 adequate food. "The general observation is that there has been a significant improvement in the
 251 living standards of organic producers," emphasizes YS, a member of CNABio. An organic
 252 producer based in Loumbila also testifies in these terms:

253 *“I earn a very good living and contribute to the family expenses, mainly food and*
 254 *schooling for the children. I was able to buy a moped and my children regularly receive*
 255 *their pocket money each month. All of this is thanks to the income from organic market*
 256 *gardening.”*

257 From a health perspective, organic foods reduce exposure to pesticide residues in food.
 258 Furthermore, some respondents pointed out that organic products can have higher levels of
 259 certain nutrients, such as antioxidants, vitamins, and minerals. Adopting an organic diet has thus
 260 improved the well-being of producers' families and significantly reduced the risks associated

261 with ingesting potentially harmful substances. Organic producers report that since adopting this
262 practice, they and their families experience fewer health problems related to food poisoning.

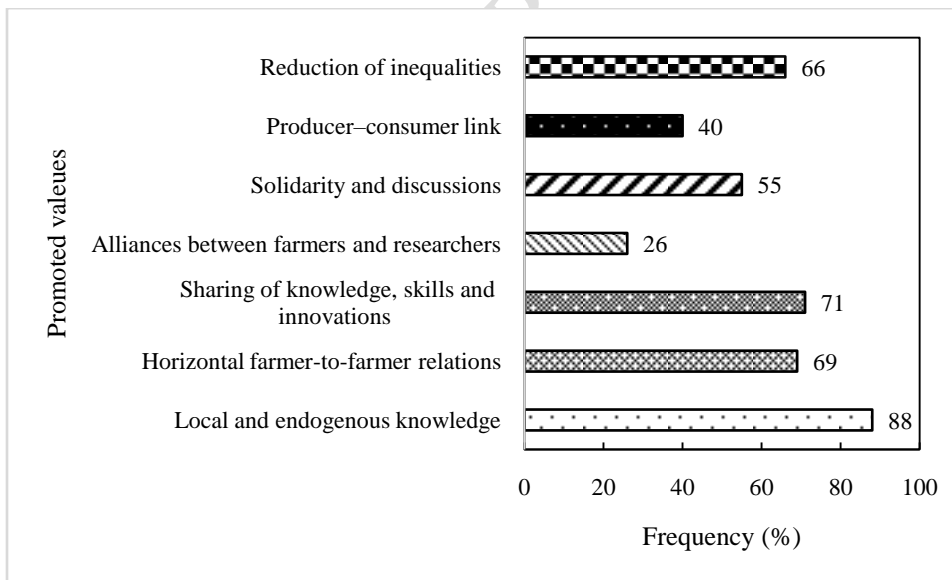
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264 **2.1.6. Strengthening human and social values**

265 The majority of producers surveyed (66%) believe they have observed a significant reduction in
266 social inequalities since committing to organic market gardening. This shift has fostered the
267 empowerment of vulnerable groups, particularly certified women producers and young people. It
268 has also enabled the establishment of more transparent relationships between producers.
269 Furthermore, it has led to all opinions being taken into account during consultation frameworks
270 in organic agriculture. In addition, 40% of respondents highlighted the strengthening of the link
271 between producers and consumers, often manifested through direct support from the latter to the
272 former.

273 Furthermore, 55% highlight the promotion of solidarity and exchanges between people from
274 different cultural backgrounds. In addition, 26% of producers observe that organic market
275 gardening has fostered the development of collaborations and alliances between producers,
276 consumers, advisory services, researchers, and teacher-researchers. For 71% of respondents,
277 certified organic production has provided a valuable opportunity to share knowledge, skills, and
278 innovations, thus strengthening a true sense of community. Similarly, 69% note the emergence of
279 horizontal, farmer-to-farmer relationships, while 88% consider certified organic production a
280 powerful means of preserving and promoting local and indigenous knowledge (Figure 3).

281



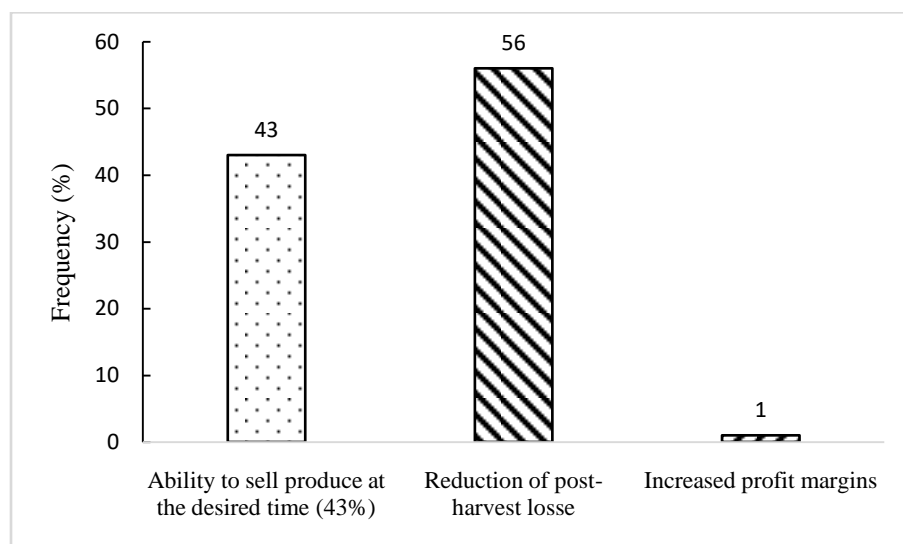
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283 **Figure 3 : Human and social values promoted by the practice of organic market gardening**

284

285 **2.2. Impact of organic market gardening on agronomy, storage and conservation**

286 Organic producers acknowledge that the biofertilizers they use improve their soil quality.
 287 Regarding the restoration of soil nutrients, 56% of producers believe that biofertilizers contribute
 288 significantly, 43% consider them to provide acceptable restoration, while 1% observe only slight
 289 improvement. In general, producers emphasize that with continued use, biofertilizers gradually
 290 enrich the soil with nutrients, unlike chemical fertilizers which tend to deplete it (Figure 4).
 291 The results reveal that the use of these biofertilizers for soil organic amendment allows for
 292 agricultural yields in organic market gardening that are generally comparable to those of
 293 conventional systems. Organic market gardening therefore leads to increased agricultural yields,
 294 according to 68% of market gardeners.
 295



296
 297 **Figure 4 : Farmers' perceptions of soil quality**

298 In terms of preservation, organic market gardening resulted in better preservation of produce
 299 (96%). Furthermore, 66% felt that this practice offered them greater flexibility in selling their
 300 products at the right time, thanks to an extended shelf life. In addition, 54% of producers stated
 301 that organic farming helped reduce post-harvest losses, while 56% reported an increase in their
 302 profit margin thanks to organic market gardening (Figure 5).
 303
 304

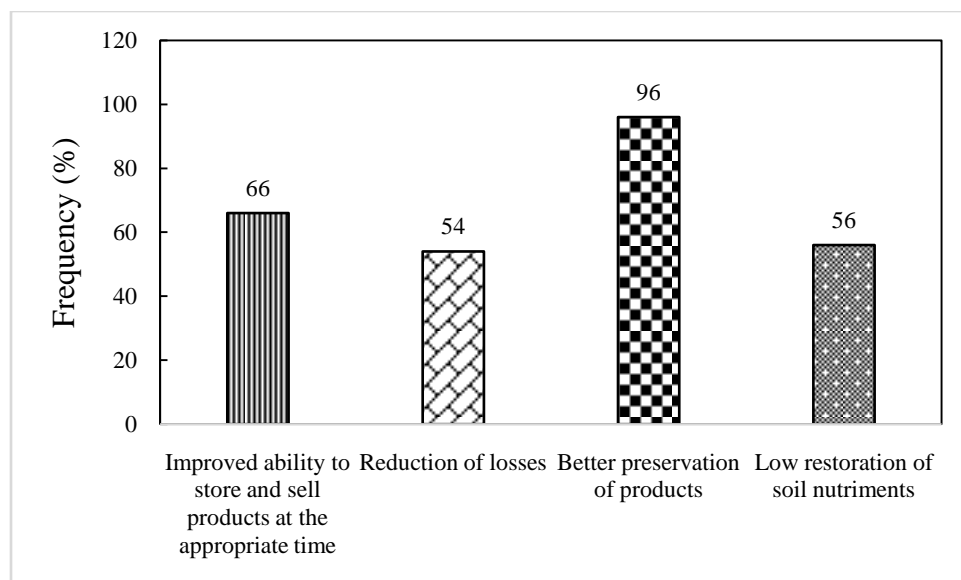


Figure 5 : Farmers' perceptions related to storage and preservation

3. Discussion

3.1.Organic market gardening and socio-economic performance

Producers see organic market gardening as synonymous with increased and diversified income, the development of markets and specialized shops, improved quality of life and health, and the strengthening of human and social values. Organic market gardening also contributes to the economic empowerment of producers, improved socioeconomic recognition of women, and the growth of market innovations. The increase in income is primarily due to reduced production costs in organic farming systems. This rise in income also stems from related activities associated with organic market gardening, which generate additional resources and contribute to improving producers' annual earnings.

Furthermore, the results highlight strong growth in markets and shops dedicated to selling organic products in the city of Ouagadougou. This expansion appears to be directly linked to increased consumer demand for organic products.

The results corroborate those of Boutin *et al.* (2011), who highlight the evolution of markets related to organic production systems. According to their analysis, these markets offer producers the opportunity to sell their products without having to sell them at rock-bottom prices. The number of consumers of organic products is increasing year after year, to the point that supply is struggling to meet demand. This situation has fostered the proliferation of markets, to the benefit of consumers, who now have constant access to organic products, and producers, who improve their income thanks to more appropriate sales channels for their produce. The market for organic products is expected to continue growing, as these products are increasingly appreciated for their taste and nutritional qualities, while also addressing health, environmental, and ethical concerns (Hallam, 2003; Amouriaux, 2000).

330 Henning's work (1994) also confirms our findings. He indicates that improved income is one of
331 the main drivers of the adoption of organic production systems. He emphasizes that these
332 systems sometimes represent a genuine survival strategy. Compared to conventional systems,
333 organic production ensures a higher income level for producers. Henning also notes that market
334 prospects are favorable for this sector, an idea shared by Dewavrin (2011) and Sahota (2010),
335 who nevertheless stress the need to restructure these markets to better meet consumer
336 expectations.

337 On a social level, the benefits of organic market gardening affect several dimensions of
338 producers' lives, including improvements in their quality of life and health, as well as the
339 strengthening of human and social values.

340 Organic producers also report experiencing fewer health problems, both for themselves and their
341 families. This view is shared by Baranski *et al.* (2014), who emphasize that practicing organic
342 agriculture and consuming organic products have a positive effect on quality of life and human
343 health.

344 Furthermore, the work of Kesse-Guyot *et al.* (2013) and Baudry *et al.* (2015) shows that
345 consumers of organic products are less exposed to overweight, obesity, and related health
346 problems. They generally adopt a healthier lifestyle than consumers of conventionally grown
347 produce. Organic market gardening also has a socio-cultural dimension. Indeed, producers
348 emphasize that this practice reconciles the principles of sustainable agriculture with traditions
349 and local culture, while valuing human and social values, ancestral techniques, and indigenous
350 knowledge. Organic market gardening thus contributes to reducing social inequalities. It often
351 promotes the inclusion of marginalized groups, particularly women and young people, by
352 offering them training and employment opportunities. Authors such as Boutin-Kuhlmann (2012),
353 ReFAB (2011), Reed *et al.* (2008), and Offermann *et al.* (2000) confirm this perception of the
354 social performance of organic agriculture. They argue that organic farming practices generate
355 positive impacts on social dynamics. According to them, it has a favorable effect on social
356 concerns and motivations for conversion. It also influences the issues of land use and
357 development in rural areas while promoting the integration of organic farms into their
358 environment through economic and social ties. It also enhances societal values and those held by
359 organic producers. Finally, it contributes to the protection of local knowledge and improves the
360 well-being of producers and households.

361 The results show that organic market gardening contributes to improving the social image of
362 women producers and strengthening their economic autonomy. These results highlight that
363 producer empowerment relies primarily on productive capacities, mastery of post-harvest
364 functions, and marketing mechanisms. Improved income contributes to strengthening women's
365 participation in household expenses and family decision-making. These results also align with
366 Naila Kabeer's (1999) perspective, according to which empowerment is based on access to
367 economic resources, increased agency, and the ability to influence social and economic
368 decisions. These results also corroborate Dabiré's (2022) work on women's economic
369 empowerment through agroecological activities in Burkina Faso. Furthermore, testimonies

370 gathered, supported by Savadogo's (2025) work, indicate that women often develop
371 intensification strategies on small plots of land, enabling them to generate relatively stable
372 incomes.

373 The results also reveal the rise of market innovations such as direct sales and online sales, which
374 appear to be essential factors in strengthening producers' economic capacities. These
375 observations align with Bellemare's (2018) analysis of the role of market mechanisms in securing
376 agricultural incomes. They also corroborate Leclercq's (2020) work, which shows that
377 Participatory Guarantee Systems strengthen producers' economic capacities through the
378 structuring of marketing channels. Furthermore, they support Amartya Sen's (1999) perspective,
379 for whom development primarily involves expanding individuals' capacity to access economic
380 and social opportunities.

381

382 **3.2.Organic market gardening and agronomic performance**

383 The agronomic benefits of organic market gardening, according to producers, manifest
384 themselves in improved soil quality, increased agricultural yields, and better storage and
385 preservation conditions for their produce. These effects are directly linked to the use of organic
386 fertilizers.

387 Organic producers have developed alternatives based on the use of biofertilizers. They believe
388 that adopting organic practices is an effective solution for strengthening soils depleted by
389 agrochemicals. The soil, the primary substrate for production, thus becomes a priority to
390 maintain and regenerate.

391

392 The effects of biofertilizers on soil quality are very satisfactory. Chaux and Foury (1994), Stolze
393 *et al.* (2000), Larson (2007), and Birkhofer *et al.* (2008) share this analysis of the agronomic
394 benefits of organic market gardening. Cultivation practices based on the use of organic inputs
395 promote an increase in dry matter content while maintaining a high yield (Chaux and Foury,
396 1994). Furthermore, soils from organic production exhibit a higher carbon content, reduced
397 acidity, and significantly more dynamic microbial activity (Larson, 2007). Biological inputs also
398 contribute to improving the structure of poor soils, reducing erosion, and increasing water
399 retention capacity (Birkhofer *et al.*, 2008). They thus contribute to a significant improvement in
400 the fertility of depleted and degraded soils by providing a favorable environment for the
401 development of soil organisms (Stolze *et al.*, 2000). Finally, the application of biological inputs
402 facilitates phosphorus uptake, as highlighted by Chaux and Foury (1994).

403 Regarding yields in organic production, the results indicate that 68% of producers observed an
404 average increase in their production. They emphasize that organic amendments have beneficial
405 effects on soil structure, allowing for yields equivalent to, or even higher than, those obtained in
406 conventional agriculture. Yields in organic vegetable production tend to increase year after year
407 as organic amendments are applied.

408 However, it is common for yields to appear lower at the beginning of the transition to organic
409 production, while the soil regenerates. Gradually, yields balance with those of conventional
410 agriculture and can even exceed them. Nevertheless, opinions remain divided regarding the
411 capacity of organic agriculture to sustainably improve yields. Boutin *et al.* (2011) observe that
412 yields tend to fall during the first years of conversion, before recovering and reaching levels
413 comparable to, or even higher than, those of conventional agriculture.
414 Producers (96%) believe that organic vegetable farming promotes better preservation of produce
415 over time. According to them, this increased durability allows them to sell their products at the
416 optimal time, while reducing post-harvest losses. Coulombelet *et al.* (2008) confirm this perception
417 and go further, highlighting that the preservation of organic products helps maintain their
418 original characteristics, including nutritional value, texture, and taste.

419 **Conclusion**

420 Organic market gardening offers a credible alternative to conventional agriculture, whose
421 ecological and health impacts are well documented. However, its scaling up to promote
422 sustainable agriculture depends heavily on producers' perceptions of the benefits of this model.
423 From a socio-economic perspective, producers associate organic market gardening with
424 improved income, diversification of income sources, the development of markets and specialized
425 shops, an improved quality of life and health for their families, and the strengthening of human
426 and social values. It also contributes to the economic empowerment of producers, improved
427 socio-economic recognition of women, and the development of innovative market practices.
428 From an agronomic perspective, it is seen as a lever for improving soil health, increasing yields,
429 and better preserving agricultural products.
430 Given these positive perceptions, it is imperative that policymakers integrate organic market
431 gardening into agricultural policies to facilitate its scaling up. This model represents a strategic
432 path toward sustainable agriculture that respects the environment and human and animal health.

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